

TERESA KING KINNEY FOR FIABCI

CANDIDATE FOR
FIABCI VICE PRESIDENT-ELECT | 2026-2027

*Never Stop Learning, Innovating, and Creating
Be the Best. Expect the Best.*

These principles have guided my 55-year career dedicated to advancing global real estate, strengthening international relationships, and creating opportunities that connect professionals and markets around the world.

FIABCI has been a central part of my global real estate leadership for more than 16 years.

For the past 33 years, I have served as CEO of MIAMI REALTORS®, transforming it into the world's largest local real estate association, now Co-CEO of MIAMI REALTORS + RWorld, with 93,000 members and one of the most globally connected organizations in real estate today.

The global networks I have built through MIAMI REALTORS + RWorld directly align with FIABCI's mission of international collaboration, professional excellence, and cross-border opportunity.

Through more than 100 international conferences, trade missions, and global initiatives, I have helped connect markets and professionals across Europe, Latin America, the Middle East, Asia, and beyond.

Under my leadership, MIAMI Global became a proven model for international real estate collaboration—building hundreds of partnerships, expanding global data-sharing, and creating opportunities across borders from Andorra to Venezuela and beyond.



FIABCI

INTERNATIONAL REAL ESTATE FEDERATION

GLOBAL IMPACT AT SCALE

- 93,000 MIAMI REALTORS + RWorld members: the largest local real estate association in the world
- Record 307 signed international partnerships across 78 countries
- 120+ international trade missions
- 28 MIAMI Global Congresses
- Properties linked to 3 million real estate professionals globally
- First-ever Diamond Global Business designation (National Association of REALTORS®) — 10-time recipient
- Housing initiatives, including a successful pilot affordable container home project that broke regulatory barriers, supported the permitting of Accessory Dwelling Units (ADUs) on single-family lots, encouraged more flexible zoning for nonconforming lots, and highlighted regulatory costs and delays that contribute to higher housing prices.
- Designing, building and opening award-winning MIAMI Global Headquarters
- Global data-sharing initiatives linking international markets



FIABCI MILESTONES & GLOBAL PARTNERSHIP

FIABCI has been an essential partner in my global real estate journey and a consistent platform for collaboration, leadership, and international engagement.

- First FIABCI affiliate member organization in the United States bringing 93,000 group members through our association
- First local real estate association to host a FIABCI World Congress (2023 – Miami Beach)
- First local real estate association to consistently feature FIABCI as a global partner and speaking voice at MIAMI Global Congresses
- Record number of FIABCI chapters signed as MIAMI Global partners: 37 FIABCI chapters across international markets



PROVEN FIABCI LEADERSHIP

For many years, I have proudly served FIABCI as a principal member, advocate, and global contributor to its mission, and for 30 years I have promoted, hosted and supported the FIABCI organization and its members worldwide.

My FIABCI leadership includes:

- Chair, FIABCI New Services Council (2013)
- President, FIABCI World Congress Organizing Committee (2022–2023)
- Years of participation in FIABCI World Congresses, Assemblies, and Leadership Summits across the globe
- Activity in numerous FIABCI committees, councils and events

I have actively supported FIABCI's mission by strengthening international relationships, advancing collaboration, and helping expand global business opportunities across its network worldwide.

I led a groundbreaking accomplishment in MIAMI REALTORS® becoming FIABCI-USA's first affiliate member organization, extending FIABCI membership to MIAMI's 93,000 members. I am honored to help Florida become one of the strongest FIABCI member bases in the U.S.

In 2023, MIAMI REALTORS® hosted the FIABCI World Real Estate Congress in Miami Beach—welcoming more than 450 delegates from 31 countries and showcasing FIABCI on one of its most dynamic global stages. This marked the first time a local REALTOR® association served in this role.

We brought in 50 world-class speakers, including the 43rd governor of Florida Jeb Bush, and had many events including Miami tours and luxury property receptions. The event was widely recognized as one of the most successful and impactful FIABCI World Congresses, highlighting the power of international collaboration, education, and relationship-building.

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VISION FOR FIABCI

FIABCI's future is filled with opportunity.

As Vice President-Elect, I will work with our FIABCI leaders and members to focus on growing and strengthening FIABCI's global influence while helping to create greater value for members worldwide.

My priorities include:

- Strengthening membership and collaboration across chapters and members
- Expanding education, leadership, and professional development
- Advancing innovation and emerging technologies in real estate
- Increasing international business and networking opportunities
- Engaging and supporting younger professionals and developing future leaders
- Elevating FIABCI's global visibility, value and strategic partnerships



I believe FIABCI's greatest strengths are its people, its relationships, and its global reach.

UNMATCHED GLOBAL REACH



Global leadership is at the core of my work—and aligns directly with FIABCI's mission to connect real estate professionals worldwide.

Through decades of international engagement, I have helped build one of the most connected global real estate networks in the world.

MIAMI REALTORS + RWorld today is connected to more than 3 million real estate professionals globally through strategic partnerships, MLS collaborations, and international alliances.

Every partnership represents trust, collaboration, and opportunity—creating real value for members and global partners alike.

INVESTING IN OUR YOUNG PROFESSIONALS

Twelve years ago, MIAMI REALTORS® Young Professionals were formally organized from a chapter to being the only official YPN leadership Board in the U.S., on the same level as MIAMI's other four leadership boards.

Since then, our Young Professionals have won multiple national awards for their education, networking, and leadership offerings. MIAMI YPN won the National Association of REALTORS® (NAR) Top YPN Network of the Year in 2017 and 2021.

MIAMI YPN leads with innovation, collaboration, and a commitment to developing the next generation of global real estate leaders.

We launched the first Global YPN and have hosted six Global YPN Congresses in Dubai, Spain, Canada, Brazil and the U. S. They write and present their own educational courses and have built a successful and growing global YPN network.



LEADERSHIP HIGHLIGHTS

- 140+ National Association of REALTORS® (NAR) committee appointments, reflecting sustained national leadership across governance, policy, and strategic advisory functions
- Past Chair, NAR Global Business & Alliances, leading international engagement strategy and strengthening global REALTOR® relationships and cross-border collaboration
- Executive Committee member, National Association of REALTORS®, contributing to enterprise-level governance and strategic oversight of one of the world's largest real estate organizations
- Provided leadership on global business development initiatives, supporting international cooperation, trade in real estate services, and professional exchange
- Past Chairman of the Board, Florida Society of Association Executives, advancing executive leadership standards within a major U.S. association management community
- Charter Member, Dr. Almon R. (Bud) Smith, RCE, AE Leadership Society (1998 founding class), recognizing distinguished association executive leadership
- Founding member, RCE Certification Board (1990), contributing to the establishment of national credentialing standards for REALTOR® association executives
- Recognized leader in advancing governance frameworks, professional standards, and executive development within large-scale membership organizations
- Extensive experience representing REALTOR® leadership in international forums, fostering engagement between U.S. and global real estate communities
- Proven record of building strategic alliances across international real estate organizations, supporting global cooperation and knowledge exchange



AWARDS & RECOGNITION

- 2026 Swanepoel Power 200 — Top 10 Association/MLS Executive (#8)
- 2026 Ultimate CEO from the South Florida Business Journal
- Inman MLS Power Executive (2026)
- 2025 Florida Realtors 2025 Global Leadership and Partnership Award
- Most Innovative Organization/MLS in the U.S. (Inman, 2024)
- 2024 MIAMI REALTORS® and MIAMI MLS- Most Innovative Organization/MLS in the U.S
- FIABCI Medal of Honor (2023)
- 2023 International Women's Achievement Award from World Trade Center Miami.
- 2019 William R. Magel Award of Excellence (NAR's highest honor for association executives)
- 2018 Most Influential Businesswomen in South Florida by the South Florida Business Journal.
- 2018 CEO of the Year (non-profit) by Builders Association of South Florida (BASF)
- 2016 Innovative Practices Award from the Greater Miami Chamber of Commerce
- 2013 Visionary Leader of the Year Award from Greater Miami Chamber of Commerce
- 2010 Inman Top 100 of the Most Influential Players in the Real Estate World



Together, Let's Build the Future of FIABCI

Leadership requires vision, execution, and the courage to think beyond limits.

Throughout my career, I have learned that success is built through collaboration, innovation, and a commitment to excellence.

FIABCI is uniquely positioned to expand its global influence and deepen its impact throughout the international real estate community worldwide.

Together, across more than 80 countries and 45 chapters, we can strengthen FIABCI as the world's leading voice in global real estate.

I would be honored to earn your support and your vote for
FIABCI Vice President-Elect, 2026-2027

Teresa King Kinney

Global Leadership. Proven Results. Enduring Impact.



FIABCI

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